

## **Technical Consultant, Ontologies Management Expert – Full Time, Permanent**

Job Reference	SCITOMUK21
Job Title	Technical Consultant, Ontologies Management
Location	Cambridge, UK
Salary	£ Competitive dependant on experience
Benefits	Healthcare, Pension, Bonus, 25 days annual leave
Hours	35 hours per week (Monday – Friday)

### **The Company**

SciBite is an award-winning semantic software provider based in Cambridge UK, with offices in Boston USA and Tokyo JP. Recently acquired by Elsevier, SciBite's semantic and deep learning solutions understand the complexity and variability of content within Life Sciences. Used by most of the Top 20 Pharmaceutical Companies globally, SciBite's platform serves as the semantic layer across the enterprise, empowering scientists and informaticians. Flexibility is key. Multiple deployment options from pre-built end-user applications through to 3rd party application integration mean that the value of our semantic technology reaches a much broader audience than ever before.

Our team of expert software engineers and data scientists are at the forefront of the latest developments in AI, such as ontologies, knowledge graphs and machine learning. Through our parent company, Elsevier, our team has access to an incredible range of resources and content coupled with the strong international footprint of a global life-science leader, all while retaining that agile small company feel.

### **The Role**

Our customers are central to everything we do at SciBite. The Professional Services Team's top priority is to ensure our customers (both new and old) are able to clearly demonstrate and quantify value from their investment with SciBite; this includes effective planning, deployment, maintenance and future-proofing of the solutions they license. Reporting to the EMEA Director of Professional Services, the successful candidate will provide front-line expert support and advisory to our expanding user-base for Enterprise Ontology Management platform, CENTree. The candidate will be expected to engage directly with customers to facilitate technical discussions, deliver product demonstrations and articulate the capabilities and customer value of the CENTree.

### **Duties**

The main duties of this role include:

- Develop and maintain deep understanding of SciBite technologies and the latest industry trends, in particular the role of ontologies and OMP as a foundation to digital strategies. Become an expert on how to apply our solutions to various customer needs
  - Provide proactive technical expertise to licenced customers, including onboarding, training, support, and identifying new projects
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- Work closely with the sales team to drive new business development opportunities and attending meetings as a technical expert. Capture customer use-cases and project requirements to enable scoping of Proof-of-Concept projects
- Contribute to SciBite internal R&D through qualifying and prioritizing customer feedback to the Product Management team
- Work with the Project Management, Data Science, and Ontology teams to ensure post sales processes run smoothly and that customer requirements are met
- Support and external and internal customer facing events

#### Qualifications/Skills/Experience

- Proven experience in and understanding of Life Sciences/Bioinformatics
- Familiarity with technologies and trends in industry
- Able to clearly articulate complex solutions to all hierarchical and technical levels within a customer organisation
- Self-starter, with experience of working under pressure and managing multiple conflicting priorities. Punctual, with effective time management skills and flexibility in a rapidly changing environment
- Proactive team player, with ability to identify problems and apply creative solutions
- Excellent written, verbal, interpersonal, presentation and demonstration skills
- Previous experience in a similar role and/or organisation
- Genuine interest in technology and the desire to continue learning to drive career development
- Bachelor's degree with 3+ years of experience working with informatics software required

#### Preferred Qualifications/Skills/Experience

- Bachelor's degree with 5+ years of experience working with informatics software required. Master's degree with 3+ years' experience or PhD in related field preferred.
- Experience of biological data management systems, bioinformatics standards and ontologies
- Technical background in data science, with proficiency in scripting (Python, R), machine learning (w2v, transformer models), or software development in an enterprise customer setting
- Experience in industry in data science, solutions consulting, technical sales, business development, or similar

#### What We Offer

A career at SciBite comes with the chance to help tackle real-world challenges of some of the biggest companies in biomedicine and beyond. Coupled with that comes competitive salary, a fantastic benefits package, share options and the chance to work in an environment that encourages innovation and personal development.

Perhaps most importantly, working at SciBite offers a chance to enjoy working in a small, friendly team where what you contribute really makes a difference. If you're excited by innovation and want to join a company that's breaking new ground and growing quickly, please apply at [careers@scibite.com](mailto:careers@scibite.com) quoting the position reference above.

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